



REPORT TO CITY COUNCIL

To: Honorable Mayor and Members of the City Council

From: Grant Yates, City Manager

Prepared by: Catherine Eakins, Public Works Administration Assistant

Date: September 24, 2019

Subject: Acquisition of Trailer-mounted Z-Booms Lift and 938M Wheel Loader

Recommendation

Approve and authorize the City Manager to execute equipment purchases in the amount of \$322,202.05, plus a 5% contingency, to purchase the Genie TZ-50 Hybrid Honda 5.5 Charging System Trailer-Mounted Z-Booms Lifts and the 938M Wheel Loader by piggybacking on the Joint Purchasing Cooperative agreement with Sourcewell/NJPA - National Joint Powers Alliance. The approval of the contingency will fund outfitting the equipment with City decals, light bars.

Background

The boom-lift is an aerial platform supported by a hydraulic arm and is an essential piece of equipment used by the Public Works staff on a regular basis for aerial work. Rental of a boom lift can range from approximately \$425 per day to \$1,225 per week. The wheel loader is a heavy equipment machine with a three to four-cubic yard bucket attached to the front. The wheel loader is used to move large objects such as K-rails, and large amounts of materials such as gravel, sand, concrete and asphalt.

The current loaders were purchased in 1990 and 2005 and are both often down for repairs. Parts are not always available for the 1990 wheel loader and need to be custom made. The new wheel loader has hybrid fuel efficiency; leading fuel savings through a lower maximum engine speed, but with power when you need it with Caterpillar's 'Power-by-Range technology', performance mode will allow staff to boost the power and hydraulic speed to get the job done even quicker. Meets U.S. EPA Tier 4 Final/EU Stage IV emission standards.

Staff has researched the purchase of the equipment from local dealerships as well as cooperative government vehicle purchase contracts. The result has yielded the most favorable pricing is from National Auto Fleet Group, Contract Number 041719-Ter and Contract Number 032515-CAT. These contracts are nationally solicited, competitively bid and awarded on behalf of National Joint Powers Authorities (NJPA) current and potential government and education member agencies. This national contract has been assigned to area Dealerships for

equipment sale and delivery at the competitive contracted price. State law authorizes "public agencies" to participate in cooperative purchasing agreements like those established by NJPA. Therefore, all City's and Governmental agencies may take advantage of this pricing when it is determined to be cost effective.

Discussion

This purchase will be made using National Joint Purchase Alliance (NJPA) now called Sourcewell, which offer a wide variety of commodity products and services at prices, which have been assessed to be fair, reasonable and competitive.

Sourcewell/National Joint Powers Alliance

Sourcewell/NJPA ("NJPA") is a public corporation serving as a municipal contracting agency for government and education agencies. While the NJPA does not complete a true public bidding process, similar to the City's policy or the State of California vehicle bidding process, to determine the lowest single purchasing option for its members, it leverages the aggregation of volume purchasing opportunities to achieve the lowest possible purchasing price for its members.

NJPA creates national cooperative contract purchasing solutions on behalf of its member agencies to provide both time and money savings by consolidating the efforts of numerous individually prepared solicitations to one national, cooperatively shared process. The NJPA provides members with procurement of choice equipment, products and services that have been competitively awarded under contracts featuring the highest quality solutions from industry-leading and nationally recognized vendors. NJPA issues an annual Request for Proposal (RFP) from manufacturers of equipment utilized by the membership. All NJPA contracts have been competitively solicited nationally, reviewed, evaluated by the NJPA. Each RFP requests that bids are provided by a manufacturer or vendor whom can sell and service participating member agencies in all 50 states with the full understanding that these contracts will be under consideration for use by government, education and non-profit member agencies throughout the United States.

Fiscal Impact

The City has allocated funding for these purchased in the FY19-20 Internal Service Fund.

Exhibits

A – Quotes and Specifications