PYRO SPECTACULARS by Souza®

2018 Pyrotechnic Proposal

City of Lake Elsinore

July 4, 2018

February 6, 2018

City of Lake Elsinore
Mellisa Houtz
130 South Main St.
Lake Elsinore, CA 92330

Dear Ms. Houtz,

Pyro Spectaculars, Inc. is happy to provide our pyrotechnic proposal for your July 4, 2018 130th Anniversary event. The following proposal outlines your custom designed **Sky Concert™** Program "A" for the amount of $40,000.00, Program "B" for the amount of $50,000.00, Program "C" for the amount of $60,000.00 and Program "D" "Elsinore 130th" 10X20 set piece for the amount of $7,500.00. The various fireworks elements provided are prepared to shoot from Lake Elsinore Levee for approximately 20 minutes.

Our full service program includes music production and choreography, the services of a licensed pyrotechnic operator, specialized crew, an electronic firing system, and safety equipment used for support and protection. The price also includes insurance coverage, sales tax and delivery. To help ensure public safety, we work directly with the local fire authority while we apply for all the necessary fire department and other fireworks related permits. Our winning combination of products, people and production capabilities help produce the safest fireworks entertainment package possible.

Your organization will be responsible for payment of all Fire Department permit fees and/or standby firemen fees, if any. The Fire Department may bill you directly for any additional standby fees for inspections. Your organization will also be responsible for providing the display location and all necessary security for the display site.

Enclosed you will find a Product Synopsis, Production Agreement for signature and Scope of Work. Please have one copy of the fully executed agreement of your choice returned to our office by April 2, 2018 along with your deposit.

Please take the time to review this proposal in detail. If you wish to discuss any changes in your program or need more information, please call either myself or your Customer Service Representative Maria Barajas at (909) 355-8120 ext. 231.

Sincerely,

PYRO SPECTACULARS, INC.

Jeff Martin

Sales Manager

JM/mb

Enclosures

Pyro Spectaculars, Inc.
P.O. Box 2929 • Rialto, CA 92377 • Phone: (909) 355-8120 or (888) 477-PYRO • Fax: (909) 355-9813

Product Synopsis • Pyrotechnic Proposal

City of Lake Elsinore

PROGRAM A – July 4, 2018

$40,000.00

Opening

Description	Quantity
♦ 3" Sky Concert Opening Salutes	15
Total of Opening	**15**

Main Body - Aerial Shells

Description	Quantity
♦ 4" Sky Concert Selections	140
♦ 5" Sky Concert Selections	85
♦ 6" Sky Concert Selections	65
♦ 8" Sky Concert Selections	15
♦ 10" Sky Concert Selections	5
Total of Main Body - Aerial Shells	**310**

Grand Finale

Description	Quantity
♦ 3" Sky Concert Bombardment Shells	195
♦ 4" Sky Concert Bombardment Shells	60
♦ 5" Sky Concert Bombardment Shells	9
♦ 6" Sky Concert Bombardment Shells	6
Total of Grand Finale	**270**
Grand Total	**595**

Product Synopsis • Pyrotechnic Proposal

City of Lake Elsinore

PROGRAM B – July 4, 2018

$50,000.00

Opening

Description	Quantity
♦ 3" Sky Concert Opening Salutes	15
Total of Opening	**15**

Main Body - Aerial Shells

Description	Quantity
♦ 4" Sky Concert Selections	140
♦ 5" Sky Concert Selections	90
♦ 6" Sky Concert Selections	70
♦ 8" Sky Concert Selections	15
♦ 10" Sky Concert Selections	5
Total of Main Body - Aerial Shells	**320**

Grand Finale

Description	Quantity
♦ 3" Sky Concert Bombardment Shells	315
♦ 4" Sky Concert Bombardment Shells	120
♦ 5" Sky Concert Bombardment Shells	9
♦ 6" Sky Concert Bombardment Shells	6
Total of Grand Finale	**450**
Grand Total	**785**

PYRO PRODUCTIONS SOUSA FIREWORKS

Product Synopsis • Pyrotechnic Proposal

City of Lake Elsinore

PROGRAM C – July 4, 2018

$60,000.00

Opening

Description	Quantity
♦ 3" Souza Designer Opening Salutes	15
Total of Opening	**15**

Main Body - Aerial Shells

Description	Quantity
♦ 4" Souza Designer Selections	140
♦ 5" Souza Designer Selections	90
♦ 6" Souza Designer Selections	70
♦ 8" Souza Designer Selections	18
♦ 10" Souza Designer Selections	5
Total of Main Body - Aerial Shells	**323**

Grand Finale

Description	Quantity
♦ 3" Souza Designer Bombardment Shells	435
♦ 4" Souza Designer Bombardment Shells	180
♦ 5" Souza Designer Bombardment Shells	9
♦ 6" Souza Designer Bombardment Shells	6
Total of Grand Finale	**630**
Grand Total	**968**

Product Synopsis • Pyrotechnic Proposal

City of Lake Elsinore

PROGRAM D – July 4, 2018

$7,500.00

Custom Brightwork and Set Pieces

Description	Quantity
♦ Custom Multiple Frame (10x20) Elsinore 130TH	1
Total of Custom Brightwork and Set Pieces	**1**
Grand Total	**1**