









FEE REVISION 02.21.2018

TASKS	Gensler	ARUP	HRA	i:ii: CITYFI	SHERWOOD DESIGN ENGINEERS	TOTAL
TASK 1 Project Management	\$40,000	\$0	\$0	\$0	\$0	\$40,000
TASK 2 + 3 Identity, History, Context, Trends and Future of Place	\$20,000	\$20,000	\$20,000	\$0	\$15,000	\$75,000
TASK 4 Lake Elsinore 2040 Strategic Vision	\$30,000	\$20,000	\$20,000	\$15,000	\$0	\$85,000
TOTALS	\$90,000	\$40,000	\$40,000	\$15,000	\$15,000	\$200,000

This fee presents a budgetary framework to support a 12 month Visioning effort. A detailed scope and fee will be prepared upon further negotiations with the City of Lake Elsinore and prior to contract execution. The fee has been revised from Gensler's original proposal, dated December 20, 2017 and Tasks 2 and 3 have been combined.

Hourly Billing Rates

Following is a table showing a range of hourly billing rates by functions, for staff proposed on this project. A detailed listing for staff proposed will be provided upon review of the scope with client, prior to contract execution.

Category of Function	Hourly Billing Rate
Principals	\$250 - \$350
Senior Designer / Planner / Engineer	\$175 - \$225
Designer / Planner / Engineer	\$125 - \$175
Junior Designer / Planner / Engineer	\$80 - \$125
Administration	\$50 - \$75

Gensler's hourly billing rates are published and apply to all of our projects. Our rates are reviewed annually based upon an assessment of the market value of the position/function.

Reimbursable Expenses

Standard reimbursable expenses including travel, printing, and workshop materials not included and estimated to be 12% of total fee budget. Reimbursable expenses will be billed at 1.15 times cost.

Consultants

Any additional consultants required for this project are to be provided by the City of Lake Elsinore. Gensler will cooperate and coordinate with any of the City of Lake Elsinore's consultants, whether retained by Gensler or not.

For any consultants determined by the City of Lake Elsinore to be necessary for the completion of the project, and retained by Gensler on behalf of the City of Lake Elsinore, Gensler is to be compensated on the basis of amounts invoiced to Gensler by the consultants plus a fifteen percent (15%) charge to cover related indirect costs such as accounting, insurance, and taxes.

Additional Services

For any services that Gensler may provide outside of the basic scope of services, Gensler will be compensated on an hourly billing rate basis.





Gensler is on the forefront of addressing the critical issues shaping our communities. We believe in the power of design and its ability to impact our everyday lives. Our ultimate goal is to create great places for people.



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